



# INTERNATIONALISATION

## OPEN CALL



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**RESIST**

INTERNATIONALISATION  
**OPEN CALL**



# OBJECTIVE

RESIST Eurocluster will provide financial support, also known as Financial Support to Third Parties (FSTP), to European small and medium-sized enterprises (SMEs) working in the Mobility, Transport and Automotive ecosystem, so they can participate in **international activities organised outside the European Union.**

*FSTP is an instrument used by the European Commission to distribute public funds and generate opportunities for SMEs, start-ups and/or mid-cap companies, in the adoption or development of digital technologies.*

**Why should you participate in international activities?**

To create **new contacts with clients, suppliers or potential collaborators** from target countries

To help **spread the knowledge and benefits of solutions** for a more digital and sustainable production

To be aware about the **need to embrace the twin transition**, enabling the contact with relevant experts that can support you in the process



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# ELIGIBLE ACTIVITIES



Attend conferences in a target market



Attend trade fairs in a target market



Attend exhibitions in a target market



Attend in-person trainings or events on internationalisation



Participate in an in-person matchmaking events



Bilateral meetings with potential customers or suppliers (B2B, B2C, C2C)



Funded activities under the international travel FSTP call **do not include booth fees** at conferences or exhibitions.



Only international activities taking place in any **third countries will be funded**. *Activities taking place in the following target countries: Mexico, the United States of America, Canada, China, North Africa (especially Morocco), and the United Kingdom will be encouraged.*



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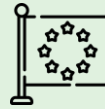
# WHO CAN APPLY



Participation in RESIST Eurocluster open calls are restricted to companies that comply with **all the following conditions**:



Being a **SME**, according to the European Commission [Recommendation](#) 203/361/EC and the SME qualification guide.



Being established in **EU Member States** and [SMP/COSME countries](#).



Be part of the **Mobility-Transport-Automotive (MTA) ecosystem**.



Have undergone the **resilience check** scheme provided by the RESIST Eurocluster that will allow them to audit their market situation, production and processes towards potential risks and future challenges, as well as set-up an action plan for mitigating the main risks.



# FINANCIAL SUPPORT AND FUNDING CONDITIONS

Total budget available

**€ 30,000**

**15**

**INTERNATIONAL TRAVEL FSTP**

**2,000 €/person\***

\*Maximum funding per SME and activity



SMEs have the possibility of participating in all open calls to be launched within the framework of the RESIST initiative, but the maximum financial support possible for a single SME in all calls is limited to **€60,000**. It is the responsibility of the SME to check that the requested funding sums do not exceed this limit.



# ELEGIBLE COSTS

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All eligible costs shall meet the following criteria:

- Be **actually incurred** by the participant (no estimated costs).
- Be incurred **during the open call period** (from 10 July 2023 to 20 December 2024)
- Be **identifiable, verifiable, and recorded** in the beneficiary's accounts in accordance with the applicable accounting standards and usual cost accounting practices.
- Comply with the **applicable national laws on taxes** and be reasonable and justified and comply with the principle of sound financial management (regarding economy and efficiency).
- Only costs incurred from the date of submission of the proposal will be eligible for funding. **No retroactivity of costs is accepted.**



Internal events organised in the framework of the RESIST Eurocluster will be out of the scope of this cascade funding



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# HOW TO APPLY

Submission via the **Clusters submission platform**

## Open call link

Documents to be submitted

1. **Application form** (including company data, activity they want to participate in, relevance of the event, etc.)
2. **The Resilience check:** mandatory to access all RESIST Open Calls
3. **Commitment declaration**
4. **Ethics assessment**

Applications will be evaluated according to 4 criteria: motivation and coherence; alignment with RESIST objectives; impact of the activity in the SME. There will be 7 cut-off dates for the evaluation of proposals. The first one will be the 8 September 2023.



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# RESPONSABILITIES IN CASE OF BEING AWARDED

To receive the full payment, awarded SMEs will be required to:



**Submit the invoices,** receipts, proofs of expenditure



**30 days**

from the realisation of the activity financed



**Present a report** in English of the granted activity (with summary of the activity, previous expectations, achieved results and impact in the company)



Make at least 1 **public communication** (e.g., on social media such as LinkedIn, Twitter, Instagram...) mentioning the RESIST initiative through the hashtag #RESISTeurocluster, as well as the EISMEA and DG GROW links or hashtags





Find full information in the  
**Guide for Applicants**

For any enquiries regarding this  
RESIST Open Call, please **contact:**



[info@resisteurocluster.eu](mailto:info@resisteurocluster.eu)



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